



**National Distributors**

Andy Ness  
800.334.9677x604  
[aness@ndsin.com](mailto:aness@ndsin.com)



**Glacier Bay, Inc.**

Patricia Lambert  
510.431.5842  
[patricia.lambert@glacierbay.com](mailto:patricia.lambert@glacierbay.com)

**FOR IMMEDIATE RELEASE**

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## **National Distributors Reduces Idle Time to 3%**

*ClimaCab® Electric APU Provides Low Maintenance Engine-Off HVAC Solution*

**UNION CITY, California – (October 22, 2009)** – Indiana based National Distributors Leasing, Inc., a privately-owned dry van transportation and logistics company known in the industry for consistent, on-time service, reduced its idle time by 88% to 3% with the ClimaCab® no-idle HVAC system.

Andy Ness, Director of Maintenance for National Distributors, explained, “We’ve determined that about 25% fleet-wide idle time is about as far as you can go, even with monitoring and incentives.” But the EPA SmartWay Transport Partner wanted to go further, and concluded that an idle-reduction technology was required. To keep fuel expenses down and maintain driver comfort, the company decided to add ClimaCab electric APU systems and is glad it did.

“On trucks that have the ClimaCab system installed, our idle time is only 3%. It’s pretty simple - those trucks don’t idle,” stated Ness.

ClimaCab is an electric APU that uses no fuel, has no emissions, and requires no maintenance. Finding an idle-reduction technology that would not give the company “maintenance headaches” was essential. Ness commented that National Distributors was hesitant to add diesel APUs to their trucks because it was like adding another diesel engine.

“All the new gadgets look like they’d really help you out, but every time you add one, you’re adding problems maintenance-wise. But with ClimaCab, we get a technology advantage that has virtually no maintenance,” said Ness.

After testing the ClimaCab system during the hottest summer months, National Distributors determined the electric APU was a good fit for their fleet. Driver feedback was positive and, as Ness explained, “it’s been a dependable, well-accepted solution. As far as I’m concerned, once ClimaCab is installed, there’s no excuse to idle.”

One of the added benefits of the system is its built-in ability to help jump start a truck if the truck battery dies. “A lot of people don’t realize it,” said Ness, “but jump starts are a huge issue. They can cost up to \$150.” ClimaCab’s Start Assist™ recharges the truck battery quickly and effectively. Ness added, “It’s a cool feature and it works.”

National Distributors is very pleased with the ClimaCab package, to the point of recommending the system to other fleets looking to improve efficiency and save money. “If you take a look at what you’re doing now, and just do a little bit of math, it doesn’t take long to figure out that ClimaCab makes sense. Do yourself a favor. Install it and try it, especially if you’ve tried other products. You’ll be pleasantly surprised.”

#### **About National Distributors Leasing, Inc.**

National Distributors offers the latest in technology and the finest services found anywhere. Operating heavily in the NAFTA lanes between the Midwest and South Texas, and as far west as Southern California, the family-run company maintains a fleet of over 200 trucks. National Distributors provides reliable, competitive international and national transportation and logistics of high-priority goods that require time-sensitive delivery. For more information, visit: <http://www.ndsin.com/>.

#### **About ClimaCab**

ClimaCab® is a registered trademark of Glacier Bay, Inc. Glacier Bay Inc. is an internationally recognized leader in advanced energy technologies, known for designing and manufacturing groundbreaking intelligent power management systems. Glacier Bay provides innovative, high efficiency, state-of-the-art power management products across a wide range of industries and applications. ClimaCab is EPA-verified, CARB-compliant, and distributed nationally by 26 distributors with over 125 locations. More information can be found at: [www.climacab.com](http://www.climacab.com).

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